

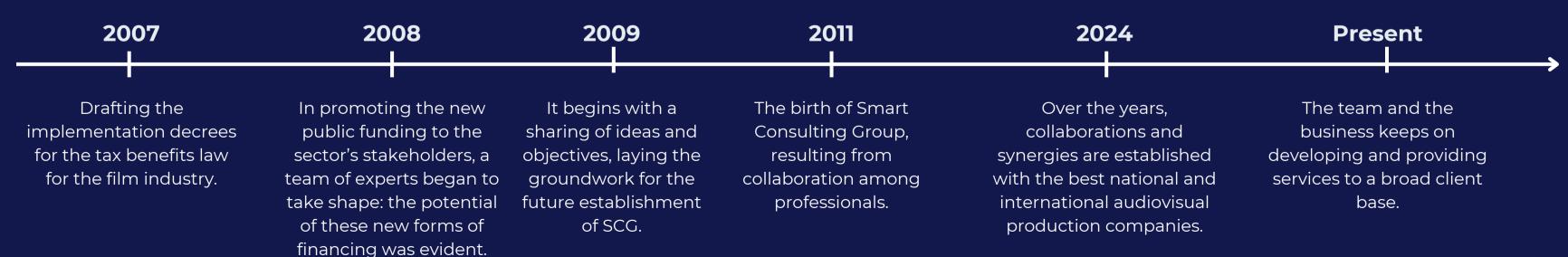
# for the audiovisual industry

Company Profile



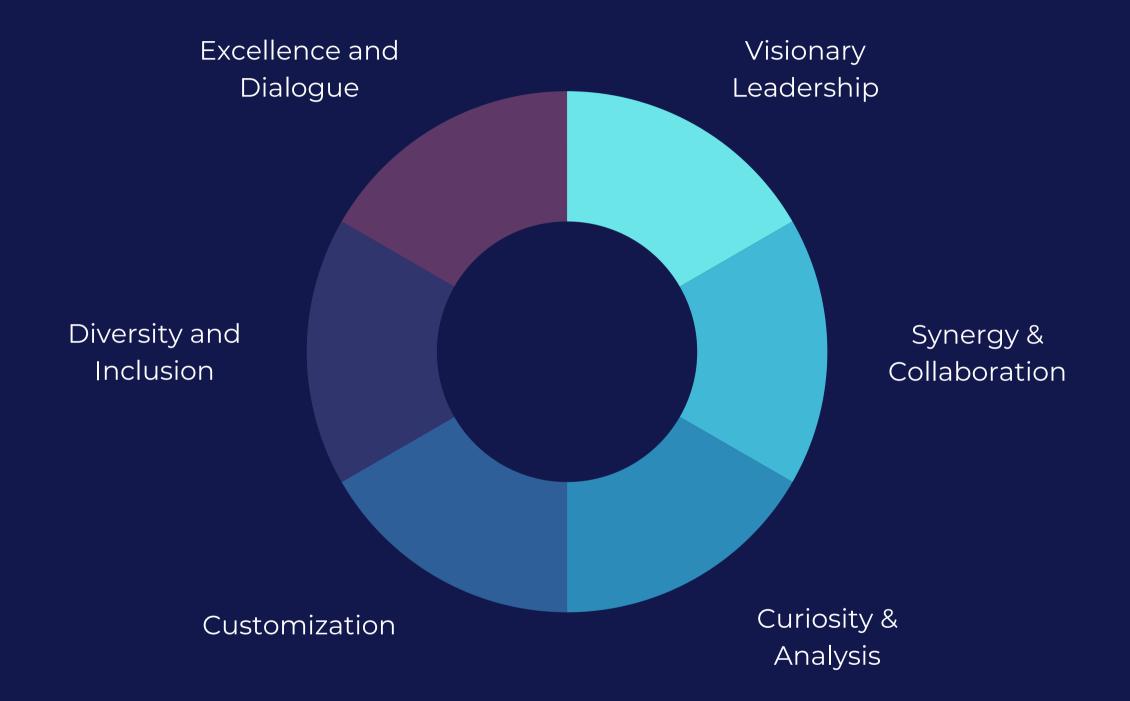
#### **MISSION**

We are committed to supporting our clients in both national and international audiovisual projects, leveraging our expertise and strong network of stakeholders to provide strategic insights and tailored solutions. Through ongoing dialogue and the implementation of best practices, we actively adapt to market developments and drive success by exploring new realities, fostering creativity, and delivering impactful results.





### **OUR VALUES**

























iif

**LUCISANO** 

**NETFLIX** 















PUBLISPE















project analysis.











#### **Soft Money**

Public grants are crucial in ensuring the industry's continued growth and development.

We help companies navigate and secure governmental, regional, and international funding opportunities. By carefully analyzing each project's characteristics, we identify the most appropriate funding sources, both national and international. Additionally, SCG manages the entire administrative process to facilitate access to these funds on behalf of our clients.





An incentive to support companies in the development, production, and distribution of audiovisual products, both nationally and internationally.

We provide expert guidance to companies on how to access available tax credits, offering tailored advice that ensures they fully understand and benefit from the provisionr. This includes an in-depht analysis of each company's specific needs and projects to identify eligibility and stages where tax credits can be leveraged.





#### **Finance & Business Matching**

The Business Plan is a key strategic document: by incorporating market analysis and budget forecasts, the business plan serves as a crucial tool for securing public grants and bank loans.

We collaborate closely with clients to draft and refine business plans for audiovisual projects, ensuring they are comprehensive and aligned with industry standards. Also, we assist companies in tracking the financial sustainability of their ventures.. Finally, we conduct valuations of film libraries and production companies for financial viability and strategic growth.



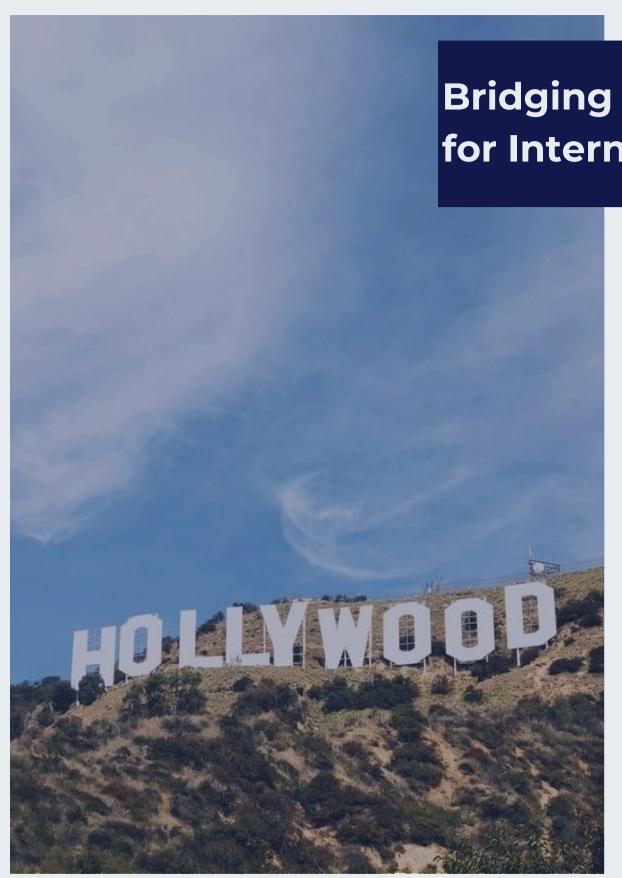


#### **Administrative Support**

A crucial role is kept by the meticulous administration of tax credits: verifying production costs and updating the available tax credits amounts.

By maintaining a detailed account of expenses throughout the production process, we ensure that companies receive the maximum financial benefits. Our auditing activities are designed to validate the actual expenses incurred, offering a reliable proof of expenditure that fosters transparency and compliace with industry regulations.





## Bridging Borders: Tax and Financial Guidance for International Productions

#### **International Productions**

SCG stands as the premier Italian tax, finance, and administration consulting firm, uniquely positioned to guide foreign players through the intricacies of production activities in Italy.

We support international projects access fiscal incentives from Italian authorities, acting as a reliable intermediary for foreign producers and Italian executive production companies. We strategically plan cash flow and ensure project compliance with regulations. Thanks to us, clients can confidently navigate Italy's production landscape and maximize their financial benefits.





#### **Product Placement & Sponsorship**

Storytelling is the cornerstone of effective product placement, transforming brands into integral parts of compelling narratives that resonates with audiences.

Leveraging the power of storytelling, we connect with the audience's collective imagination, forging emotional ties with the brand or product. Our expertise allows us to offer advertisers more than mere narrative integration: we ensure meticulous involvement from the writing stage, which is crucial for successful product placement.



#### **INSIGHTS**

Clients advised every year Portfolio of investments 2022-2023

Tax Credit managed since 2020 TV series and Feature Film every year Soft Money managed from 2011











+80

+800 Eur/mln +500 Eur/mln +200

+1,5
Eur/bln













